

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

SONOS, INC.,

Plaintiff,

v.

GOOGLE LLC,

Defendant.

No. C 20-06754 WHA

No. C 21-07559 WHA

(Consolidated)

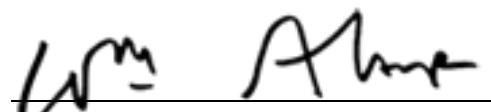
**PROPOSED VERDICT FORM AND
PROPOSED FINAL CHARGE
PROVIDED AT AFTERNOON
CHARGING CONFERENCE**

Appended hereto are the documents that the Court provided to the parties at the charging conference this afternoon and that they reviewed in part: the further revised proposed special verdict form and the proposed final charge to the jury. Note these documents do not reflect amendments agreed to at the charging conference.

As stated on the record, the charging conference will resume **TOMORROW MORNING at 6:45 A.M.**

IT IS SO ORDERED.

Dated: May 18, 2023.



WILLIAM ALSUP
UNITED STATES DISTRICT JUDGE

REVISED PROPOSED VERDICT FORM

When answering the following questions and filling out this Verdict Form, please follow the directions provided throughout the form and all of my instructions to you. Your answer to each question must be unanimous.

We, the jury, unanimously agree to the answers to the following questions and return them under the instructions of law as our verdict in this case.

THE '885 PATENT

1. INVALIDITY VS. VALIDITY.

Has Google proven, by clear and convincing evidence, that claim 1 of the '885 patent is invalid?

Yes _____ No _____

If you answered "Yes" to Question 1, the asserted claim of the '885 patent is invalid, and you should skip to Question 3. If you answered "No," the asserted claim of the '885 patent is valid, and you should proceed to Question 2.

2. INFRINGEMENT VS. NON-INFRINGEMENT (NEW PRODUCTS).

Has Sonos proven, by a preponderance of the evidence, that Google infringes claim 1 of the '885 patent with respect to the *new version* of the accused products?

Yes _____ No _____

If you answered "Yes" to Question 2, both the original and new versions of the accused products infringe the asserted claim of the '885 patent. If you answered "No," only the original accused products infringe the asserted claim of the '885 patent (as the judge has already determined). In any case, proceed to Question 3.

THE '966 PATENT**3. INVALIDITY VS. VALIDITY.**

Has Google proven, by clear and convincing evidence, that any of the following asserted claims of the '966 patent are invalid?

- | | | | |
|-------|---------|----------|---------|
| (i) | Claim 1 | Yes ____ | No ____ |
| (ii) | Claim 2 | Yes ____ | No ____ |
| (iii) | Claim 4 | Yes ____ | No ____ |
| (iv) | Claim 6 | Yes ____ | No ____ |
| (v) | Claim 8 | Yes ____ | No ____ |

If you answered “Yes” to all parts of Question 3 and “Yes” to Question 1, all asserted patent claims are invalid and your work is done. Skip to the end of the Verdict Form and sign it.

If you answered “Yes” to all parts of Question 3 and “No” to Question 1, the asserted claim of the '885 patent is valid and the asserted claims of the '966 patent are invalid. Skip to Question 6.

If you answered “Yes” to at least one part, but not all parts, of Question 3, the corresponding asserted claim(s) of the '966 patent is invalid. Hereafter, you will not need to answer questions with respect to infringement of any invalid asserted claims. The remaining asserted claims are valid. Proceed to Question 4.

4. INFRINGEMENT VS. NON-INFRINGEMENT (ORIGINAL & NEW PRODUCTS).

- A.** As to any valid asserted claims of the '966 patent, has Sonos proven, by a preponderance of the evidence, that Google infringes any of the following with respect to the *original version* of the accused products?

- | | | | |
|-------|---------|----------|---------|
| (i) | Claim 1 | Yes ____ | No ____ |
| (ii) | Claim 2 | Yes ____ | No ____ |
| (iii) | Claim 4 | Yes ____ | No ____ |
| (iv) | Claim 6 | Yes ____ | No ____ |
| (v) | Claim 8 | Yes ____ | No ____ |

If you answered “No” to all parts of Question 4A, the original accused products do not infringe the asserted claims of the ’966 patent, and you only need to calculate damages for the original accused products’ infringement of the asserted claim of the ’885 patent. Skip to Question 6.

If you answered “Yes” to one or more parts, the original accused products infringe the corresponding asserted claims of the ’966 patent. Please answer the corresponding one or more parts of Question 4B below. For example, if you answered “Yes” to part (i) of Question 4A, you should answer part (i) of Question 4B, whereas if you answered “No” to part (i) of Question 4A, you should not answer part (i) of Question 4B.

B. As to any valid asserted claims of the ’966 patent, has Sonos proven, by a preponderance of the evidence, that Google infringes any of the following with respect to the *new version* of the accused products?

- | | | | |
|-------|----------|----------|---------|
| (i) | Claim 1? | Yes ____ | No ____ |
| (ii) | Claim 2? | Yes ____ | No ____ |
| (iii) | Claim 4? | Yes ____ | No ____ |
| (iv) | Claim 6? | Yes ____ | No ____ |
| (v) | Claim 8? | Yes ____ | No ____ |

If you answered “No” to all parts of Question 4B, the new versions of the accused products do not infringe the asserted claims of the ’966 patent, and you only need to calculate damages for any infringement of asserted claims of the ’885 and ’966 patents by the original accused products.

If you answered “Yes” to one or more parts, both the original and new versions of the accused products infringe the corresponding asserted claims of the ’966 patent. In any case, proceed to Question 5.

5. WILLFUL INFRINGEMENT.

If any of the asserted claims of the ’966 patent is valid and infringed, has Sonos proven, by a preponderance of the evidence, that Google had knowledge, or was willfully blind to the fact, that its actions constituted infringement?

Yes ____ No ____

If you answered “Yes” to Question 5, Google committed willful infringement of the ’966 patent. If you answered “No,” Google did not commit willful infringement of the ’966 patent. In any case, proceed to Question 6.

(*Note:* The judge has already determined that Google did not commit willful infringement of the '885 patent, recognizing that the '885 patent issued after this lawsuit began.)

DAMAGES

6. DAMAGES AWARD.

If no claim is valid and infringed, skip this question.

If any of the asserted claims of the '885 and '966 patents is valid and infringed, what damages award do you find is adequate to compensate Sonos for Google's infringement? Use one, but only one, of the two methods below, whichever you find most applicable:

A. PER UNIT ROYALTY	\$ _____
× NUMBER OF UNITS	_____
= TOTAL	\$ _____

B. LUMP SUM	\$ _____
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* * *

You have now reached the end of the Verdict Form and should review it to ensure it accurately reflects your unanimous determinations. The foreperson should then sign and date the Verdict Form in the spaces below, and notify the Court Security Officer that you have reached a verdict.

The foreperson should retain possession of the Verdict Form and bring it when the jury is brought back into the courtroom.

Dated: _____, 2023. By: _____.

Foreperson.

DRAFT FINAL CHARGE TO THE JURY1.
1.
1.

Members of the jury, it is now my duty to instruct you on the law that applies to this case. Each of you will receive a copy of these instructions to consult during your deliberations. These instructions have several parts. This first part will address guidelines for evaluating evidence, burden of proof, and related matters.

2.

It is your duty to find the facts from all the evidence in the case. To those facts you must apply the law as I give it to you.

You must follow the law as I give it to you whether you agree with it or not. You must not be influenced by any personal likes or dislikes, opinions, prejudices, or sympathies. This means that you must decide the case solely on the evidence before you. Perform these duties fairly. You will recall that you took an oath promising to do so at the beginning of the case.

In following my instructions, you must follow all of them and not single out some and ignore others; they are all equally important. You must not read into these instructions, or into anything the judge may have said or done, as suggesting what verdict you should return. That is a matter entirely up to you.

3.

I will now instruct you about what is evidence in this case and how you may use it. The evidence from which you are to decide what the facts are consists of:

- A. The exhibits that have been received into evidence;
- B. The sworn testimony of witnesses who appeared in court, on both direct and cross-examination, regardless of who called the witnesses;
- C. The sworn testimony of witnesses in depositions, read into evidence or shown by video;
- D. Any facts to which all lawyers have stipulated (*i.e.*, agreed upon) before you in court. You must treat any stipulated facts as having been conclusively proven.

4.

In reaching your verdict, you may consider only the evidence that I have just described. Certain things are not evidence, and you may not consider them in deciding what the facts are. I will list them for you:

- A. Arguments and statements by lawyers are not evidence. Lawyers are not witnesses. What they said in opening statements, closing arguments, and elsewhere is intended to help you interpret the evidence, but your interpretation of the evidence controls.
- B. A suggestion in a question to a witness by a lawyer or the judge is not evidence unless it is adopted by the answer of the witness. In other words, a question by itself is not evidence. Consider it as evidence only in light of the answer.
- C. An objection to a question to a witness by a lawyer is not evidence. Lawyers have a duty to their clients to consider objecting when they believe a question is improper. The objection itself, however, is not evidence that a question *was* improper. If an objection to a question is sustained (*i.e.*, not overruled), you must disregard the question and any answer.
- D. Anything you may have seen or heard when court was not in session is not evidence. Again, you are to decide the case solely on the evidence received at trial.

5.

Evidence may be direct or circumstantial. Direct evidence is direct proof of a fact, such as testimony by a witness about what that witness personally saw, heard, or did.

Circumstantial evidence is proof of one or more facts from which you could find another fact.

By way of example, if you wake up in the morning and see that the sidewalk is wet, you may find from that fact that it rained during the night. However, other evidence, such as a turned-on garden hose, may explain the presence of water on the sidewalk. Therefore, before you decide that a fact has been proven by circumstantial evidence, you must consider all the

evidence in the light of reason, experience, and common sense. In determining what inferences to draw from evidence, you may consider, among other things, a party's failure to explain or deny that evidence.

6.

The law permits you to give equal weight to direct and circumstantial evidence, but it is for you to decide how much weight to give to any evidence.

The weight of the evidence as to a fact does not necessarily depend on the number of witnesses who testify. Nor does it depend on which side called the witnesses or produced the evidence. The testimony of one witness worthy of belief is sufficient to prove any fact.

7.

In deciding the facts in this case, you may have to decide which testimony to believe and which testimony not to believe. You may believe everything a witness says, part of it, or none of it. In considering the testimony of any witness, you may take into account:

- A. The opportunity and ability of the witness to see, hear, or know things testified to;
- B. The memory of the witness;
- C. The manner of the witness while testifying;
- D. The interest of the witness in the outcome of the case, and any bias or prejudice;
- E. Whether other evidence contradicted the testimony of the witness;
- F. The reasonableness of the testimony of the witness in light of all evidence; and
- G. Any other factors that bear on believability.

8.

You have heard testimony from witnesses who testified about their opinions and the reasons for those opinions. These witnesses were Dr. Kevin Almeroth, Dr. Dan Schonfeld, Mr. James Malackowski, and Mr. Christopher Bakewell. This opinion testimony is allowed because of the specialized knowledge, skill, experience, training, or education of these

witnesses with respect to the underlying technology (for Dr. Almeroth and Dr. Schonfeld) and the assessment of damages (for Mr. Malackowski and Mr. Bakewell).

Such opinion testimony should be judged like any other testimony. With one exception that I will provide later on with respect to opinion evidence involving If This Then That (“IFTTT”), which was offered to support Sonos’s damages analysis, you may accept or reject opinion evidence and give it as much weight as you think it deserves, considering the witnesses’ specialized knowledge, skill, experience, training, or education, the reasons provided for the opinion, and all the other evidence in the case.

Note that these witnesses’ opinions are necessarily based on assumed sets of circumstances. In evaluating these opinions, you should take into account the extent to which you agree or do not agree with the circumstances assumed by these witnesses.

9.

Any witness may be discredited or impeached by contradictory evidence or by evidence that, at some other time, the witness has said or done something (or has failed to say or do something) that is inconsistent with the present testimony. If you believe that any witness has been impeached and thus discredited, you may give the testimony of that witness the credibility, if any, you think it deserves.

Discrepancies in a witness’s testimony, or between a witness’s testimony and that of other witnesses, do not necessarily mean that such a witness should be discredited. Inability to recall and innocent misrecollection are common. You should consider whether a discrepancy pertains to an important matter or only to something trivial.

A witness willfully false in one part of that witness’s testimony, however, is to be distrusted in other parts. You may reject the entire testimony of a witness who has willfully testified falsely on a material point, unless, from all the evidence, you believe that the probability of truth favors that witness’s testimony in other particulars.

10.

In these instructions, I will refer to a party’s “burden of proof.” Let me explain. When a party has the burden of proof on any issue, it means you must be persuaded by the evidence of

1 the truth of that party's allegation with respect to that issue. But how persuaded must you be
2 for that party to meet its burden? There are two standards of proof that you will apply to the
3 evidence in this case, depending on the issue you are deciding.

4 On most issues, you must decide whether certain facts have been proven by a
5 *preponderance of the evidence*. A preponderance of the evidence means that the fact that is to
6 be proven is more likely true than not. To put it differently, if you were to put the evidence
7 favoring one party and the evidence favoring the other party on opposite sides of a scale, the
8 party with the burden of proof on the issue would have to make the scale tip toward its side,
9 even if just slightly. If that party fails to meet this burden, then that party loses on the issue.

10 On other issues, you must decide whether certain facts have been proven by *clear and*
11 *convincing evidence*. This is a more demanding standard of proof. Clear and convincing
12 evidence means that the fact to be proven is highly probable. A slight tip of the scale in favor
13 of the party with the burden of proof on an issue would not be enough to support a finding of
14 clear and convincing evidence. The party with the burden of proof on the issue must present
15 evidence that leaves you with a firm belief or conviction that the fact has been proven. Again,
16 if that party fails to meet this burden, then that party loses on the issue.

17 Both of these standards are different from what you may have heard about in criminal
18 proceedings where a fact must be proven *beyond a reasonable doubt*. As you move from
19 preponderance of the evidence (where the proof need only be sufficient to tip the scale in favor
20 of the party proving the fact), to beyond a reasonable doubt (where the fact must be proven to a
21 very high degree of certainty), you may think of clear and convincing evidence as being
22 between those two standards.

23 11.

24 I will now instruct you on the law in this case. Before summarizing the contentions of
25 the parties and what each side must prove to win on its contentions, however, I feel it is
26 important to remind you why you are being asked to decide the facts in this matter.

27 A patent is an intellectual property right over a new invention granted by our federal
28 government. It is a right to exclude others from exploiting the invention during the life of the

1 patent, which typically lasts twenty years. Ordinarily, for twenty years, a patent owner has a
2 limited monopoly and can exclude others from making, using, selling, offering to sell, and
3 importing into the United States the invention claimed by a patent.

4 As the Supreme Court once explained it, the patent system is “a reward, an inducement,
5 to bring forth new knowledge.” One way the patent system requires this new knowledge is
6 through its disclosure requirement. In exchange for a limited monopoly on the invention, a
7 patent owner must publicly disclose technical details about how to make and use the invention.
8 The patent document itself must include the disclosure, usually called a specification, and it is
9 published as part of the patent. This ensures that others can learn from the disclosure and
10 contributes to the advancement of knowledge.

11 Importantly, the disclosure requirement also helps prevent inventors from receiving
12 rights broader than their contributions. No patent owner should receive a right to exclude
13 others from exploiting something that the patent owner did not, in fact, disclose. A patent,
14 therefore, must describe the invention and how it differs from what was already known in the
15 art at the relevant time. Patents are presumed valid, but they may be invalidated by a jury if
16 the claimed invention was not, in fact, new or was obvious in view of what came before, which
17 is referred to as the “prior art.”

18 12.

19 I will now summarize the contentions of the parties and what each side must prove to win
20 on its contentions.

21 In brief, Sonos seeks money damages from Google for allegedly infringing the ’885 and
22 ’966 patents. Specifically, Sonos seeks money damages from Google for allegedly infringing
23 claim 1 of the ’885 patent and claims 1, 2, 4, 6, and 8 of the ’966 patent. As you heard
24 throughout the case, patent claims are numbered paragraphs at the end of the patent that
25 describe the limits of the patent’s protection.

26 Separately, and as a defense to infringement, Google seeks to invalidate the asserted
27 claims of the ’885 and ’966 patents. If the asserted claims are invalid, Google does not have to
28 pay any money damages to Sonos, even if the asserted claims are otherwise infringed.

13.

With respect to the '885 patent, Sonos accuses Google media players of infringement of claim 1. These media players are Google's Chromecast, Chromecast Ultra, Chromecast with Google TV, Home, Home Mini, Home Max, Nest Audio, Nest Mini, Nest Hub (a/k/a Home Hub), Nest Hub Max, and Nest Wifi Point. We will refer to these as the "'885 accused products."

You will recall that I have already determined that prior versions of the '885 accused products infringed claim 1 of the '885 patent. I have also already determined that Google's infringement of the '885 patent was not willful, recognizing that this patent issued after this lawsuit was filed and that Google did not have sufficient notice of infringement.

But I have not determined whether the *redesigned* versions of the '885 accused products infringe claim 1. Sonos contends that they do, and Google disputes this. You must decide whether or not Google's redesigned products infringe claim 1 and help determine whether that claim is invalid. If that claim is found to be valid, you will need to decide the amount of money damages to compensate Sonos for infringement of the '885 patent.

14.

With respect to the '966 patent, Sonos accuses "computing devices," such as phones, tablets, and laptops, that have or had the Google Home app installed. We will refer to these as the "'966 accused products."

With respect to the '966 patent, I have determined that the mere installation or sale of such a computing device does not itself infringe. The claim language does not recite any functions to be performed by the computing device unrelated to that device "serving as a controller." Significantly, a computing device is not capable of serving as a controller unless it is networked with at least three zone players that may be added to overlapping zone scenes. Until, if ever, a computing device with the Google Home app installed is networked with at least three zone players that may be added to overlapping zone scenes, it cannot fall within the claims of the '966 patent. I instruct you that only computing devices networked with at least three zone players that may be added to overlapping zone scenes qualify for consideration.

1 This would be a small subset of the computing devices that Sonos has accused of infringing.
2 But that small subset may (or may not) infringe. That determination will be up to you and
3 must be made based on your finding of whether or not all other claim requirements, or
4 “limitations,” are met as to that subset.

5 I have not made any determination on whether the original and redesigned versions of the
6 ’966 accused products infringe any of the asserted claims of the ’966 patent. The same goes
7 for the determination of whether any infringement of the ’966 patent was willful. You must
8 decide whether or not the asserted claims of the ’966 patent have been infringed and help
9 determine whether these claims are invalid. If you decide that any of the asserted claims are
10 valid and infringed, you will need to decide any money damages to be awarded to Sonos to
11 compensate it for this infringement. You will also need to make a finding as to whether any
12 infringement of the ’966 patent was willful. If you decide that any infringement was willful,
13 that decision should not affect any damages award you give. I will take any willfulness finding
14 by you into account later.

15 15.

16 You will need to understand these claims. You must interpret the language of the claims
17 using its plain and ordinary meaning, except where I give you a specific definition.

18 I have interpreted the meaning of some of the language in the patent claims involved in
19 this case. You must accept these interpretations as correct. My interpretation of the language
20 should not be taken as an indication that I have a view regarding the issues of infringement and
21 invalidity. Once more, factual determinations bearing on infringement and invalidity are yours
22 to make.

Patent Claim	Claim Term	Construction
'885 patent claim 1	"indication that the first zone player has been added to a . . . zone scene"	"indication from the network device that the first zone player has been added to a zone scene"
'885 patent claim 1; '966 patent claims 1, 2, 4, 6, and 8	"zone scene"	"a previously-saved grouping of zone players according to a common theme"

You may recognize these constructions. Early in the trial, the parties requested that I read to you a stipulated version of "what I had previously determined," which I did. The above constructions, however, are more precise, and they are the ones that control. Some context may be helpful.

Previously, the parties requested I tell you that "for the '885 patent, I have determined that the phrase 'indication that the first zone player has been added to a zone scene' means 'indication from the network device that the zone player has been added *by the user* to a zone scene.'" I had never determined, however, that the zone player had to be added by the user. I had only determined that a sequence of events that had been described to me by Sonos, in which a user's action added a smart speaker to a zone scene, satisfied the "has been added" language of claim 1 of the '885 patent. For this reason, I have now omitted the user language from the construction above.

16.

I will now instruct you on the law regarding invalidity of patents. There can be no infringement of invalid patent claims, so it is necessary to decide if the asserted claims of the '885 and '966 patents are invalid.

Patents are issued by the Patent and Trademark Office and are presumed to be valid. The burden of proof to prove invalidity of a claim is on Google, and that burden of proof is by clear

1 and convincing evidence. I already explained to you what I mean by clear and convincing
2 evidence. To prove invalidity of any asserted claim, Google must persuade you by clear and
3 convincing evidence that the asserted claim is invalid. A patent claim is invalid if the claimed
4 invention would have been obvious to a person of ordinary skill in the art at the time of the
5 claimed invention, which I will further explain in detail.

6 In making your determinations on invalidity (and infringement), you must consider each
7 claim and each claim limitation individually. The claims have already been explained at length
8 in this trial, so I will not go into them here.

9 17.

10 The question of invalidity of a patent claim is determined from the perspective of a
11 person of ordinary skill in the art in the field of invention in the relevant timeframe. Here, the
12 parties have stipulated to the level of ordinary skill in the art and the relevant timeframe. For
13 the '885 and '966 patents, that timeframe is December 2005. And, the level of ordinary skill in
14 the field is a person having (a) a bachelor's degree in computer science, computer engineering,
15 electrical engineering, or an equivalent thereof; and (b) 2–4 years of professional experience in
16 the field of networking and networked-based systems or multimedia playback systems, such as
17 consumer audio systems, or an equivalent level of skill, knowledge, or experience.

18 18.

19 In deciding what would have been known by those of ordinary skill in the art, you may
20 take into account the extent to which a patent specification explained a point in detail, or did
21 not explain a point in detail. On the one hand, a detailed explanation may indicate that the
22 inventor expected those of ordinary skill in the art might need the details to practice that point.
23 On the other hand, cursory detail may indicate that the inventor expected those of ordinary skill
24 in the art would already know enough to practice that point with only minimal disclosure.

25 You will recall that the specification, which comes before the patent claims, is supposed
26 to include a description of the invention and an explanation of how to practice it. An important
27 aspect of our patent system is to confer a right of exclusive ownership of an invention for
28 twenty years in exchange for an explanation to the world of how to practice it. You may

1 consider the extent to which the detail provided in the specification explains how to implement
2 certain aspects of the invention as indicative of the view of the inventor as to how much help
3 those of ordinary skill in the art would have needed that detail to practice the invention.

4 If one of the claimed inventive features of a claim over the prior art received very little
5 explanation in the patent specification, then you may infer that the inventor expected those
6 skilled in the art already understood how to implement that aspect of the claimed invention.
7 Conversely, if considerable detail was set forth as to that claimed inventive aspect, then you
8 may infer that the inventor expected those of ordinary skill in the art would need the extra
9 detail to practice the claimed invention.

10 19.

11 In order for someone to be entitled to a patent, their alleged invention must actually be
12 “new” and, even if it is new, it must not be obvious in light of the prior art. Prior art is
13 considered in determining whether a claim of a patent would have been obvious to a person of
14 ordinary skill in the art at in the relevant timeframe, in this case, December 2005. Prior art
15 may include items that were publicly known or that have been used or offered for sale, or
16 references, such as publications or patents, that disclose the claimed invention or elements of
17 the claimed invention. The prior art must predate the stipulated conception date, the date that
18 Sonos allegedly conceived of the invention, which is December 21, 2005.

19 For example, the Sonos 2005 system is prior art because it was shipped to customers as
20 early as January 2005. Similarly, the Sonos forum posts that expressly predate December 21,
21 2005, are prior art (*e.g.*, those of “theboyg” and “JeffT”). Meanwhile, the Creston 2008 user
22 manual is not prior art because it was published after December 21, 2005.

23 20.

24 Google contends that the asserted claims of the ’885 and ’966 patents are invalid because
25 their claimed inventions would have been obvious in December 2005 to those people having
26 ordinary skill in the art. A patent claim is invalid if the claimed invention would have been
27 obvious to a person of ordinary skill in the art at the time the claimed invention was made. In
28 other words, even if the claimed invention was new in the sense that it had never been

1 described before in the prior art, it might nevertheless be true (or not true) that the claimed
2 invention would have been obvious to a person having ordinary skill in the art with knowledge
3 of all the prior art.

4 21.

5 The ultimate conclusion of whether a claim is obvious must be based upon your
6 determination of several factual issues. (Lawyers often refer to these as the *Graham* factors.)

7 *First*, you ordinarily must decide the level of ordinary skill in the field that someone
8 would have had at the time the claimed invention was made. Here, the lawyers have done that
9 for you. I already instructed you on this.

10 *Second*, you must decide the scope and content of the prior art. In order to be considered
11 as prior art to the asserted patents, the items must be reasonably related to the claimed
12 invention of that patent. An item is reasonably related if it is in the same field as the claimed
13 invention or is from another field to which a person of ordinary skill in the field would look to
14 solve a known problem.

15 *Third*, you must decide what difference, if any, existed between the claimed invention
16 and the prior art.

17 *Finally*, you should consider any of the following factors that you find have been shown
18 by the evidence:

- 19 (1) commercial success of a product due to the merits of the claimed invention;
- 20 (2) a long felt need for the solution provided by the claimed invention;
- 21 (3) unsuccessful attempts by others to find the solution provided by the claimed
22 invention;
- 23 (4) copying of the claimed invention by others;
- 24 (5) unexpected and superior results from the claimed invention;
- 25 (6) acceptance by others of the claimed invention as shown by praise from others
26 in the field or from the licensing of the claimed invention;
- 27 (7) other evidence tending to show nonobviousness;
- 28

- (8) independent invention of the claimed invention by others before or at about the same time as the named inventor thought of it; and;
- (9) other evidence tending to show obviousness.

22.

A patent claim composed of several elements is not proved obvious merely by demonstrating that each of its elements was independently known in the prior art. In evaluating whether such a claim would have been obvious, you must consider whether Google has proven, by clear and convincing evidence, that a person having ordinary skill in the art, as of December 2005, with knowledge of the prior art, would have been *motivated* to combine their teachings to achieve the invention set forth in each asserted claim. If you determine that Google has made this showing, then you must further determine whether Google has proven, by clear and convincing evidence, that a person having ordinary skill in the art, as of December 2005, with knowledge of the prior art, would have had a *reasonable expectation of success* in combining those teachings to achieve the invention set forth in each asserted claim.

23.

In making these factual determinations, you may also consider:

- a) whether an inventor would look to the prior art to help solve the particular problem at hand;
- b) whether the change was merely the predictable result of using prior art elements according to their known functions, or whether it was the result of true inventiveness;
- c) whether there is some teaching or suggestion in the prior art to make the modification or combination of elements claimed in the patent;
- d) whether the innovation applied a known technique that had been used to improve a similar device or method in a similar way; and
- e) whether the claimed invention was one of a relatively small number of possible approaches to the problem with a reasonable expectation of success by those of ordinary skill in the art.

24.

You must be careful not to determine obviousness using the benefit of hindsight; many true inventions might seem obvious after the fact. You should put yourself in the position of a person of ordinary skill in the art at the time the claimed invention was invented, and you should not consider what is known today or what is learned from the teaching of the patent.

25.

I will now instruct you on the law regarding infringement of patents and the rules you must follow in deciding whether Sonos has proven that Google has infringed. More specifically, I will now instruct you on the rules you must follow in deciding whether the redesigned versions of the '885 accused products infringe claim 1 of the '885 patent, and whether the original and redesigned versions of the '966 accused products infringe claims 1, 2, 4, 6, and 8 of the '966 patent. I will also instruct you on the relevant ways in which a patent may be infringed directly and indirectly, and how to determine infringement.

26.

The burden of proof on Sonos for proving all infringement is a preponderance of the evidence. I already explained to you what I mean by preponderance of the evidence. As applied here, this means that in order to prove infringement of any asserted claim, Sonos must persuade you that it is more likely than not that Google has infringed the asserted claim. Infringement (or not) is a question of fact for you to decide.

27.

A patent can be infringed directly and indirectly. I will first instruct you on *direct infringement*.

You will recall a patent's claims define what is covered by the patent. Sonos claims that Google directly infringed the '885 and '966 patents. To decide whether an accused product directly infringes an asserted claim in this case, you must compare an accused product with an asserted claim and determine whether every requirement of the asserted claim is included in the accused product. If so, the accused product directly infringes that claim. If, however, the accused product is missing even one requirement of the asserted claim, the accused product

1 does not directly infringe that claim. Whether Google knew its products infringed, or even
2 knew of the patents, does not matter in determining direct infringement.

3 28.

4 With one exception, you must consider each of the asserted claims of the patent
5 individually, and decide whether the accused products infringe each claim. The one exception
6 to considering claims individually concerns dependent claims. A dependent claim includes all
7 of the requirements of a particular independent claim, plus additional requirements of its own.
8 As a result, if you find that an independent claim is not infringed, you must also find that its
9 dependent claims are not infringed. On the other hand, if you find that an independent claim
10 has been infringed, you must still separately decide whether the additional requirements of its
11 dependent claims have also been infringed.

12 Sonos asserts independent claim 1 of the '885 patent as to the redesigned versions of the
13 '885 accused products. Sonos asserts claims 1, 2, 4, 6, and 8 of the '966 patent. Claim 4
14 depends from claim 3. Claims 2, 3, 6, and 8 depend from claim 1.

15 29.

16 If an asserted claim uses the term “comprising,” that asserted claim is to be understood as
17 an “open claim.” An open claim is infringed when every requirement in that claim is present
18 in the accused product. The fact that an accused product also includes other parts, or performs
19 other functions, will not avoid infringement, so long as the accused product satisfies every
20 requirement in the asserted claim.

21 30.

22 An accused product directly infringes an asserted claim if it is reasonably capable of
23 satisfying the claim elements, even though it may also be capable of non-infringing modes of
24 operation. If a claim requires only that the system or product has the capability to perform a
25 function, a product with that capability directly infringes even though that capability is not
26 used.

27 As stated above, I have found that the '966 accused products — computing devices with
28 the Google Home app installed that are not yet networked with at least three zone players do

1 not infringe the '966 patent. For those that are so networked, it is up to you to decide whether
2 Sonos has proven direct infringement.

3 31.

4 You have heard evidence about both Sonos's commercial products and Google's accused
5 products. However, in deciding the issue of direct infringement — and all other infringement,
6 for that matter — you may not compare Google's accused products to Sonos's commercial
7 products. Rather, you must compare Google's accused products to the asserted claims of the
8 '885 and '966 patents.

9 32.

10 I will now instruct you on *indirect infringement*. Sonos accuses Google of indirectly
11 infringing the '966 patent. If you find Google infringed the '966 patent directly or indirectly,
12 you may indicate on your verdict form that Google has infringed that patent.

13 There are two forms of indirect patent infringement: induced and contributory
14 infringement. I will take them up in turn.

15 33.

16 Sonos asserts that Google has actively induced others (mainly consumers) to infringe the
17 '966 patent by inducing them to install the Google Home app on their computing devices. In
18 order for Google to have induced infringement, Google must have induced another to directly
19 infringe a claim of the '966 patent.

20 If there is no direct infringement by anyone, there can be no induced infringement. As
21 with direct infringement, you must determine induced infringement on a claim-by-claim basis.

22 In order to be liable for inducing infringement, Google must:

- 23 A. Have intentionally taken action that actually induced infringement;
- 24 B. Have been aware of the '966 patent; and
- 25 C. Have known that the acts it was causing would infringe the patent.

26 Google may be considered to have known that the acts it was causing would infringe the
27 asserted claims if it subjectively believed there was a high probability that the accused product
28

1 was directly infringing and nevertheless took steps to avoid learning that fact, willfully
2 blinding itself.

3 34.

4 Sonos also argues that Google is guilty of contributory infringement. Contributory
5 infringement may arise when someone supplies something that is used to infringe one or more
6 of the patent claims. As with direct infringement, you must determine contributory
7 infringement on a claim-by-claim basis.

8 In order for there to be contributory infringement by Google, someone other than Google
9 must directly infringe a claim of the '966 patent; if there is no direct infringement by anyone,
10 there can be no contributory infringement.

11 If you find consumers or someone else have directly infringed the '966 patent, then
12 contributory infringement exists if:

- 13 A. Google supplied an important component of the infringing part of the product;
- 14 B. that component is not a common component suitable for non-infringing use; and
- 15 C. Google supplied the component with the knowledge of the '966 patent and
16 knowledge that the component was especially made or adapted for use in an
17 infringing manner.

18 A "common component suitable for non-infringing use" is a component that has uses
19 other than as a component of the patented product, and those other uses are not occasional,
20 farfetched impractical, experimental, or hypothetical.

21 Google may be considered to have known that the acts it was causing would infringe the
22 asserted claims if it subjectively believed there was a high probability that the accused product
23 was directly infringing and nevertheless took steps to avoid learning that fact, willfully
24 blinding itself.

25 35.

26 I will now instruct you on *willful infringement*. In this case, Sonos argues that Google
27 willfully infringed the '966 patent.
28

1 To prove willful infringement, Sonos must first persuade you that Google infringed the
2 '966 patent. The requirements for proving such infringement were already discussed. If you
3 decide that Google has infringed any of the asserted claims of the '966 patent, you must go on
4 and address the additional issue of whether the infringement was willful.

5 36.

6 Willfulness requires you to determine whether Sonos has proven that it is more likely
7 than not that Google knew of the '966 patent and that the infringement by Google was
8 intentional. You must base your decision on Google's knowledge and actions at the time of
9 infringement.

10 You may not determine that the infringement was willful just because Google was aware
11 of the '966 patent and infringed it. Instead, you must also find that Google deliberately
12 infringed the '966 patent or recklessly disregarded Sonos's patent rights.

13 Again, if you decide that any infringement was willful, that decision should not affect any
14 damages award you give. I will take willfulness into account later.

15 37.

16 To determine whether Google acted willfully, consider all facts and assess Google's
17 knowledge at the time of the challenged conduct. Knowledge of a fact may be inferred where
18 a party intentionally blinds itself to that fact.

19 Facts that may be considered include but are not limited to:

- 20 a) whether or not Google acted consistently with the standards of behavior for its
21 industry;
- 22 b) whether or not Google reasonably believed its products did not infringe or that the
23 patent was invalid at the time of infringement;
- 24 c) whether or not Google made a good-faith effort to avoid infringing the asserted
25 patents; and
- 26 d) whether or not Google tried to cover up its infringement.

27 38.

In light of this certification, you may infer that the lawyers and party who presented the complaint had conducted an inquiry reasonable under the circumstances into the '966 patent and the extent to which it was or was not infringed and was or was not valid on behalf of Google. You may also infer that such an inquiry would have provided knowledge to Google of the '966 patent prior to the commencement of this litigation. It is up to you to decide how much weight to give any evidence, including this inference.

Since I have already found that the original versions of the accused products infringe claim 1 of the '885 patent, if that claim is found to be valid, you must determine the amount of money damages to be awarded to Sonos to compensate it for infringement of the '885 patent. Similarly, if you find that any asserted claim of the '966 patent is infringed and valid, you must determine the amount of money damages to be awarded to Sonos to compensate it for infringement of the '966 patent. If the asserted claims of these patents are ultimately found to

1 be invalid, however, Google will not have to pay money damages. Once more, this is because
2 there can be no infringement of invalid patent claims.

3 40.

4 The amount of damages must be adequate to compensate Sonos for infringement. A
5 damages award should put the patent holder in approximately the financial position it would
6 have been in had the infringement not occurred, but in no event may the damages award be less
7 than a reasonable royalty. You should keep in mind that the damages you award are meant to
8 compensate a patent holder and not to punish an infringer.

9 Sonos and Google agree that any damages for infringement of the '885 patent began on
10 November 24, 2020, and any damages for infringement of the '966 patent began on November
11 5, 2019.

12 41.

13 Sonos has the burden of proof to persuade you of the amount of its damages by a
14 preponderance of the evidence. You should award only those damages that Sonos more likely
15 than not suffered. While Sonos is not required to prove its damages with mathematical
16 precision, it must prove them with reasonable certainty. Sonos is not entitled to damages that
17 are remote or speculative.

18 As I mentioned during trial, Google challenged the testimony of the witness who Sonos
19 called to testify regarding the IFTTT app and associated damages calculation, Mr.
20 Malackowski, as well as the associated IFTTT testimony of Dr. Almeroth. One of my
21 functions as a judge presiding over a trial is to ensure that the evidence you consider meets the
22 minimum requirements for admissibility. Upon further review, I have found that this
23 testimony and theory of damages does not meet those minimum requirements. As such, I have
24 made a ruling striking this IFTTT theory from the record. What this means is that you shall
25 not factor in any information regarding IFTTT into your calculation of damages. You can use
26 other evidence on the record to calculate a damages award, however. There are license
27 agreements admitted into evidence that you may find sufficiently comparable and that you may
28 use, along with other evidence of economic value, if applicable.

1 42.

2 To calculate damages, you calculate a royalty. A royalty is a payment made to a patent
3 holder in exchange for a license, which confers the right to practice the claims found valid and
4 infringed. The proper approach to calculating a royalty is to consider a hypothetical
5 negotiation between Sonos and Google at the time infringement began in which both sides
6 acted reasonably to negotiate a license for a nonexclusive right to practice these claims.

7 In considering the nature of this hypothetical negotiation, you must assume that both
8 parties would have acted reasonably and would have entered into a license agreement. You
9 must also assume that both parties believed the claims were valid and infringed. Your role is
10 to determine what the result of that negotiation would have been. The test for damages is what
11 royalty would have resulted from the hypothetical negotiation and not simply what either party
12 would have preferred.

13 It is up to you, based on the evidence, to decide what type of royalty is appropriate in this
14 case. A royalty can be calculated in several different ways, and it is for you to determine
15 which way is the most appropriate based on the evidence you have heard. You should consider
16 all the facts known and available to the parties at the time the infringement began. I will now
17 instruct you on various ways to calculate a royalty.

18 43.

19 In determining the amount of a reasonable royalty, you may consider evidence on
20 any of the following factors, referred to by the parties as the *Georgia-Pacific* factors, in
21 addition to other evidence presented by the parties on the economic value of the patent
22 (with the exception that you must ignore the evidence involving IFTTT). It will be up
23 to you to determine which factors may or may not be relevant to this case. These
24 factors are:

- 25 • The royalties received by Sonos for the licensing of the patent in suit, proving
26 or tending to prove an established royalty.
- 27 • The rates paid by Google for the use of other patents comparable to the patent
28 in suit.
- The nature and scope of the license, as exclusive or non-exclusive; or as

restricted or non-restricted in terms of territory or with respect to whom the manufactured product may be sold.

- Sonos's established policy and marketing program to maintain its patent monopoly by not licensing others to use the alleged invention or by granting licenses under special conditions designed to preserve that monopoly.
- The commercial relationship between Sonos and Google, such as whether they are competitors in the same territory in the same line of business; or whether they are inventor and promoter.
- The effect of selling the patented specialty in promoting sales of other products of Google; the existing value of the alleged invention to Sonos as a generator of sales of its non-patented items; and the extent of such derivative or conveyed sales.
- The duration of the patent and the term of the license.
- The established profitability of the product made under the patent; its commercial success; and its current popularity.
- The utility and advantages of the patented property over the old modes or devices, if any, that had been used for working out similar results.
- The nature of the alleged patented invention; the character of the commercial embodiment of it as owned and produced by Sonos; and the benefits to those who have used the alleged invention.
- The extent to which Google has made use of the alleged invention; and any evidence probative of the value of that use.
- The portion of the profit or of the selling price that may be customary in the particular business or in comparable businesses to allow for the use of the alleged invention or analogous inventions.
- The portion of the realizable profit that should be credited to the alleged invention as distinguished from non-patented elements, the manufacturing process, business risks, or significant features or improvements added by Google.
- The opinion testimony of qualified experts.
- The amount that a licensor (such as Sonos) and a licensee (such as Google) would have agreed upon (at the time the infringement began) if both had been reasonably and voluntarily trying to reach an agreement; that is, the amount which a prudent licensee— who desired, as a business proposition, to obtain a license to manufacture and sell a particular article embodying the alleged patented invention— would have been willing to pay as a royalty and yet be able to make a reasonable profit and which amount would have been acceptable by a prudent patentee who was willing to grant a license.

No one factor is dispositive, and you can and should consider the evidence that has been presented to you in this case on each of these factors. You may also consider any other factors

1 which in your mind would have increased or decreased the royalty Google would have been
2 willing to pay and Sonos would have been willing to accept, acting as normally prudent
3 businesspeople.

4 44.

5 Comparable agreements are another factor that may inform your decision as to the proper
6 amount and form of the royalty award, similar to the way in which the value of a house is
7 determined relative to comparable houses sold in the same neighborhood.

8 Whether an agreement is comparable to the license under the hypothetical license
9 scenario depends on many factors, such as whether they involve comparable technologies,
10 comparable economic circumstances, comparable structure, and comparable scope. If there are
11 differences between an agreement and the hypothetical license, you must take those into
12 account when you make your reasonable royalty determination.

13 45.

14 One way to calculate a royalty is to determine what is called a “per-unit royalty.” To
15 calculate a per-unit royalty, you must first determine the “base,” that is, the product on which
16 Google is to pay. You then need to multiply the revenue the defendant obtained from that base
17 by the “rate” or percentage that you find would have resulted from the hypothetical
18 negotiation.

19 46.

20 The ultimate combination of royalty base and royalty rate must reflect the value
21 attributable to the infringing features of the product, and no more. When the accused
22 infringing products have both patented and unpatented features, measuring this value requires
23 you to identify and award only the value of the patented features.

24 In this case, the ’885 and ’966 patents cover only one component of the product that
25 Google uses or sells. It is Sonos’s burden to separate the value of the patented contribution
26 from the value of other parts of the product that are not attributable to the alleged invention.

27 47.

1 Another way to calculate a royalty is to determine a one-time lump sum payment that
2 Google would have paid at the time of the hypothetical negotiation for a license covering all
3 sales of the licensed product, both past and future. This differs from payment of a per-unit
4 royalty because, with a per-unit royalty, Google pays based on the revenue of actual licensed
5 products it sells. When a one-time lump sum is paid, Google pays a single price for a license
6 covering both past and future infringing sales.

7 48.

8 I will now turn to the third and final part of the instructions. When you begin your
9 deliberations, you should elect one member of the jury as your foreperson. That person will
10 preside over the deliberations and speak for you here in court.

11 You will then discuss the case with your fellow jurors to reach agreement if you can do
12 so. Your verdict as to the charge must be unanimous. Each of you must decide the case for
13 yourself, but you should do so only after you have considered all of the evidence, discussed it
14 fully with your fellow jurors, and listened to the views of your fellow jurors.

15 49.

16 Do not be afraid to change your opinion if the discussion persuades you that you should.
17 Do not come to a decision simply because other jurors think it is right. It is important that you
18 attempt to reach a unanimous verdict but, of course, only if each of you can do so after having
19 made your own conscientious decision. Do not change an honest belief about the weight and
20 effect of the evidence simply to reach a verdict. I will give you a verdict form to guide your
21 deliberations.

22 50.

23 As I noted before the trial began, when you retire to your assigned room to deliberate,
24 you will have with you the following things:

- 25 A. A work copy of these jury instructions for each of you;
26 B. A work copy of the verdict form for each of you;
27 C. The official verdict form; and
28

1 D. All of the exhibits received into evidence.

2 51.

3 Some of you have taken notes during the trial. Whether or not you took notes, you
4 should rely on your own memory of what was said. Notes are only to assist your memory.
5 You should not be overly influenced by notes. When you go into the assigned room, the Clerk
6 will bring to you the trial exhibits received into evidence to be available for your deliberation.

7 52.

8 At no time may you conduct your own research about: the definition of the claims
9 alleged, the meaning of any term, the law governing the claims alleged, the process of jury
10 deliberations, or any other topic. You may not consult any law books, internet sources, non-
11 jurors, or any other resources for information on how to reach a verdict or understand the law.
12 If you have a question, you must direct it, in writing, to me.

13 53.

14 A Court Security Officer will be outside the jury room door during your deliberations. If
15 it becomes necessary during your deliberations to communicate with me, you may send a note
16 through the court security officer, signed by your foreperson or by one or more members of the
17 jury. No member of the jury should ever attempt to communicate with me except by a signed
18 writing via the court security officer, and I will respond to the jury concerning the case only in
19 writing or here in open court.

20 If you send out a question, I will consult with the parties before answering it, which may
21 take some time. You may continue your deliberations while waiting for the answer to any
22 question. Remember that you are not to tell anyone — including me — how the jury stands,
23 numerically or otherwise, until after you have reached a unanimous verdict or have been
24 discharged. Do not disclose any vote count in any note to me.

25 54.

26 If you do not reach a verdict by the end of the day, please place your work materials in
27 the brown envelope provided and cover up any easels with your work notes so that if my staff
28 needs to go into the room, they will not even inadvertently see any of your work in progress.

It is very important that you let us know via the court security officer in advance what hours you will be deliberating so that the lawyers and parties may be present in the courthouse at any time you are deliberating.

You may only deliberate when all of you are together. This means, for instance, that in the mornings before everyone has arrived or when someone steps out of the room to go to the restroom, you may not discuss the case. As well, the admonition that you are not to speak to anyone outside the room about this case still applies during your deliberations.

After all of you have reached a unanimous agreement on a verdict, your foreperson will fill in, date, and sign the verdict form and advise me through the court security officer that you have reached a verdict. The foreperson should hold onto the filled-in verdict form and bring it into the courtroom when the jury returns the verdict.

26